

# Your Flight Plan



**Your very first steps in the Millionaire Master Plan are to know who you are, where you are, and where you are going.**

Your personal path to success is the result of these three things. Every step to success is in the Wealth Lighthouse. Like all the roads on a map, you don't need to know all the roads. You just need to know the best ones to get you from A to B. In the same way, you don't need to know all the steps. You just need to know the right step, right now.

## Who You Are

We are all different, with different strengths and weaknesses, different winning formulas and losing formulas. We each have a natural path to success and when we follow this path we find our flow. When you take the Millionaire Master Plan Test, you will find which of the four geniuses you are in Report 1 of your results. At every step of the Wealth Lighthouse, when you follow your Genius, you follow your path of least resistance to move up to the next level.

## Where You Are

We are all at one of the nine levels of the Wealth Spectrum. If you are deep in debt, you have a different next step than if you are running your business on your own. If you are working in a high performing team, you have a different next step than if you are a multi-millionaire managing multiple assets. When you take the Millionaire Master Plan Test, you find out exactly which level you are at in Report 2, and that allows you to take the next step that is right for you, right now.

## Where You Are Going

No matter how good the map, if you don't know where you're going no one can give you directions. When you set a clear Future Vision, you can then set a flight path with milestones to reach. As you follow your flow, you can make adjustments - and even change your destination - as your momentum and clarity grows. Take the assessment to see the level at which you are currently at in your flight plan. Then take the actions to complete this level and get ready to fly.

# Your Flight Plan

## Progress Assessment

You can come back to this assessment often, as you grow your flight plan. Every year, you should re-assessing yourself. Review your flight plan every month. Renew it once a year. On a scale of zero to ten, rate the following milestones, based on zero being not true / not complete, through to ten being, true / complete. Mark your level for each of the ten questions in the box.

1. I have taken the Millionaire Master Plan Test. I know my Genius, my natural strengths and weaknesses and my natural path to wealth.

LEVEL

0 1 2 3 4 5 6 7 8 9 10



2. I have taken the Millionaire Master Plan Test. I know what level of the Wealth Spectrum I am at and what the next steps are that I need to take.

LEVEL

0 1 2 3 4 5 6 7 8 9 10



3. I have a written, inspiring Future Vision that covers a vision of what my life looks like in all areas a year from now.

LEVEL

0 1 2 3 4 5 6 7 8 9 10



4. I have shared my Future Vision with my mentor, family and close friends who are part of my vision and who will help me achieve it.

LEVEL

0 1 2 3 4 5 6 7 8 9 10



5. I have my Future Vision posted where it is visible to inspire me daily, and I check in on it daily.

LEVEL

0 1 2 3 4 5 6 7 8 9 10



6. I have a written Flight Path for the year, which give me monthly personal and financial milestones to achieve my Future Vision.

0 1 2 3 4 5 6 7 8 9 10

LEVEL

7. All my personal and financial milestones stretch me and strengthen me, but do not break or weaken me.

0 1 2 3 4 5 6 7 8 9 10

LEVEL

8. I have a daily, weekly and monthly rhythm that I follow to self-correct myself on my journey using my natural genius.

0 1 2 3 4 5 6 7 8 9 10

LEVEL

9. I am disciplined at keeping focused on my Future Vision and Flight Path, and am flexible with any change in direction to keep myself clear and inspired.

0 1 2 3 4 5 6 7 8 9 10

LEVEL

10. I use my Future Vision as my compass, helping me to prioritise where I should be focusing all my time and effort each day.

0 1 2 3 4 5 6 7 8 9 10

LEVEL

TOTAL

**TOTAL:** Add up your scores. This is your score out of 100. Now focus at where you want to increase. Seek to make progress every time you invest time in this: It isn't about being perfect. It is about being clear.

# Creating Your Flight Plan

How did you score in your progress assessment? Here are the steps to take to improve your score. When you focus at these steps, it will take you no longer than three hours of your time to get 80% or more on your score. Set the time aside to take the steps, and then you can retake the assessment and see for yourself the improvement.

More importantly, once you have taken these steps, you will have a clear idea or where you are and where you are going.

## Dividing the Task

You can divide the ten questions in the assessment into three groups:

1. The first 2 achievements: Your Genius and Spectrum Level
2. The next 3 achievements: Your Future Vision
3. The final 5 achievements: Your Flight Path

## Your Genius and Spectrum Level

Completing these first two achievements is easy. Simply take the Millionaire Master Plan Test, and take the time to read the results.

**A1: I have taken the Millionaire Master Plan Test. I know my Genius, my natural strengths and weaknesses and my natural path to wealth.**

Report 1 of the Millionaire Master Plan Test gives you your Genius. Your Genius will give you your natural path. You will be one of the four Geniuses: Dynamo, Blaze, Tempo or Steel.

What is your Genius?

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Based on your report, what are you Top Three Strengths?

1 .....

2 .....

3 .....

Based on your report, what are you Top Three Weaknesses?

1 .....

2 .....

3 .....

**A2: I have taken the Millionaire Master Plan Test. I know what level of the Wealth Spectrum I am at and what the next steps are that I need to take.**

Report 2 of the Millionaire Master Plan Test gives you your Wealth Spectrum Level. Your Level tells you where you are and which steps to take to move to the next level.

What is your Wealth Spectrum Level?

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Based on your report, what are the three steps to move to the next level?

1 .....

2 .....

3 .....

## **Your Future Vision**

You may have written visions before, and created dream boards or mind maps of your future. Many people get disillusioned when they don't achieve these and so they simply stop doing them. The problem, though, is not in the vision, but in not having the steps to reach the vision.

Within the Millionaire Master Plan are the specific steps that will move you to your vision. But you still need a clear destination to move to. So it's time to commit to a new vision - one that is simply one year out from today. The next three steps will take an hour or less of your time to complete. Don't worry about getting it perfect. Set your Future Vision and you can always come back and fine tune it in the future.

**A3: I have a written, inspiring Future Vision that covers a vision of what my life looks like in all areas a year from now.**

Take out one or more sheets of paper for your Future Vision. You want to have these in a form to post on a wall in your bedroom or study so you can see it every day. Use colours if you are visual. Write it down, don't type it out.

Take an hour of your time. Sit in a space that inspires you and where you won't be disturbed. Now imagine yourself one year from today.

Imagine you have achieved the things that would make the year a success. This doesn't mean achieving all your life goals in one year! It means having taken manageable steps that stretch you but don't break you. In all areas of your life, what improvements will have taken place that will make the year a success in your eyes?

Begin with the date in a year's time, and write your journal entry. Begin each new paragraph with the prompts I've given. Add extra paragraphs to include other important areas of your life that you think about. Share your achievements and highlights of the year. Be as specific as you can, and share the story of how you got from where you are today to where you will be.

Date: .....

*I am so grateful for the last year. In the last year I have...*

*My personal cash flow...*

*My assets...*

*My time...*

*My job / business...*

*My mentors...*

*My team...*

*My customers...*

*My partners...*

*My health...*

*My family & friends...*

*My passions & pastimes...*

*My contribution...*

*My next year...*

Once you have completed your future vision, how inspired to you feel about this Future Vision on a scale of 1-10?

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If you scored 7 out of 10 or higher, great. We can move on. If it is 6 out of 10 or lower, ask yourself what you would need to add, then add it.

**A4: I have shared my Future Vision with my mentor, family and close friends who are part of my vision and who will help me achieve it.**

Writing your future vision is one step. Sharing it is another. The biggest critical factor to your success will not be what you do, but what others do around you to support you. Those around you can only support you if you have shared with them where you want to go.

The first person you need to share with is your mentor. This is someone who is positive, supportive, has achieved a level of success in their own life, and is willing to check in with you every few months on your progress with advice and guidance. This may be someone you already know, or someone you need to find. All people who have achieved success in their life have a mentor. If you do not have a mentor, you will find a global network of mentors within Entrepreneurs Institute, where people are supporting each other for success.

When you share your Future Vision with your mentor, your family and close friends, tell them you are setting a vision for your next year, and ask for their feedback, their advice and their support. Ask them for their view of whether you are thinking to big or too small, and if they were in your shoes, what would they add or take away.

Listen to their views without any need to justify or argue. Take what works for you, leave what does not, and adjust as you see fit. Ask them if they will support you, and tell them you will support them in their dreams for the next year as well. You will be surprised at how many others choose to follow a similar exercise for themselves when they see your clarity and commitment.

Who is the mentor you have shared your Future Vision with?

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Who are the family members you have shared your Future Vision with?

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Who are the friends you have shared your Future Vision with?

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If you have work colleagues or a team in your business, this is an invaluable exercise for everyone to complete so you can align what you are doing at work with what you all want to achieve in your lives.

**A5: I have my Future Vision posted where it is visible to inspire me daily, and I check in on it daily.**

Where have you posted your Future Vision where you can see it daily?

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## Your Flight Path

Like every pilot, once they know their destination, they map out a flight path. They expect the weather and other outside influences to keep pushing them off their flight plan, but the plan lets them see how off course they are and help them get back on track. Your flight path keeps you on track for the year. Before you get into any concerns about how you are going to achieve your future vision or who will help you with it, you simply need to set what is going to happen and when it is going to happen. You can always adjust it - but putting something down on paper is the first step.

**A6: I have a written Flight Path for the year, which give me monthly personal and financial milestones to achieve my Future Vision.**

A simple flight path divides the year into seasons - with four quarters of three months each. Here is a simple schedule that you can complete, with your goals to achieve your future vision. Keep this as a spreadsheet on your computer or write it in your journal so you can review it once a month.

Milestones	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
Personal Income				
Personal Net Income				
Net Assets				
My Time				
My Identity				
My Job / Business				
My Mentors				
My Team				
My Customers				
My Partners				
My Health				
My Family & Friends				
My Passions & Pastimes				
My Contribution				



**A7: All my personal and financial milestones stretch me and strengthen me, but do not break or weaken me.**

Many people set milestones and then don't commit to them because they lack belief they can achieve them. To ensure you stay committed to your milestones, you need to meet half way - Both grow your belief and make your milestones feel achievable. Only you can decide what it takes for the two to meet. Make your milestones too low, and you will lose inspiration and motivation. Make your milestones too high, and you will lose certainty and commitment.

Which of the milestones feel too high?

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What actions will you take to lower the milestone or increase your certainty?

1 .....  
2 .....  
3 .....

Which of the milestones feel too low?

.....  
.....

What actions will you take to raise the milestone or increase your motivation?

1 .....  
2 .....  
3 .....

**A8: I have a daily, weekly and monthly rhythm that I follow to self-correct myself on my journey using my natural genius.**

The challenge for most people who try and commit to a new vision in their life is that the day-to-day pressures of their old life take over and before you know it, everything stays exactly the same as it always been. The way out of this is to ensure you keep to a rhythm of review that is in your diary so you can't forget it. The time you take to meet with yourself, your mentor or a partner to support you will make all the difference. Just like a pilot who checks their flight path regularly will get to their destination, you need to self-correct yourself regularly to ensure you stay on track.

Set a time every day, for 15 minutes, when you can check in on your Future Vision, Flight Path and your pre-flight check list. Ask yourself whether you are on track or not, and what actions are top priority to keep you on track. This should be the part of the day when you are at your highest level of energy. Either first thing in the morning, last thing at night or before a meal.

What time have you set your daily review?

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Set a time every week, for 30 minutes, when you can review your last week, and preview your coming week. If you are a Steel or Dynamo Genius, you can do this on your own with your journal. If you are a Blaze or Tempo Genius, you should do this with a partner and talk through your week as you record it.

Ask yourself what your greatest achievement and greatest challenge of the last week was, and how these related to your flight path. Ask yourself what your 'future self' that has achieved your Future Vision would think and feel about these. Plan what your achievement and highlight will be in the coming week to move you closest to your flight path. Set a time before the beginning of each week for your review.

What day and time have you set your weekly review?

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Set a time every week, for 60 minutes, when you can review your last month and preview your coming month. These times every day, week and month are your time to review and renew. Without these, your life will feel like a swimmer who isn't coming up for air. These are your times to breathe, gain perspective and create clear intentions.

In your monthly session, be with your mentor and/or partner, and review the pre-flight checklist. Review the steps you have taken. What progress have you made? What challenges have you faced? What milestones do you commit to for the coming month. We overestimate what we can achieve in a day, but underestimate what we can achieve in a year. Provided we are constantly checking in on our progress and making adjustments as we go.

Choose a day of the week that you will commit to monthly, like the last Monday or the last Saturday of the month, and choose a time that you know is easy to commit to. Book the days in your calendar one year in advance, and share this with your mentor and/or partner

What day and time have you set your monthly review?

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**A9: I am disciplined at keeping focused on my Future Vision and Flight Path, and am flexible with any change in direction to keep myself clear and inspired.**

By following the first eight steps, you will stay on track with your vision. The best that will happen is you achieve your Future Vision. The worst that will happen is that you will get close - but with this ongoing focus and commitment you will be progressing far beyond where you are today.

This ninth achievement is a sense-check. If it ever scores low, it is because you have lost focus or have not made the changes you need to your actions or your flight path when things take an unexpected turn (as they often do!)

You already know what it takes for you to be focused in life, and you also know what you need to do to readjust your flight path as we went through in No.7. The question is, are you taking these steps? This is a reminder that when you lose focus or direction, your number one priority is not to distract yourself with even more activities or other people's demands on you, but to get back focused on your Future Vision and Flight Path.

If you have lost focus or direction, who will you turn to to support you? What three steps can you take right now to regain your commitment to your Future Vision and Flight Path?

- 1 .....
- 2 .....
- 3 .....

**A10: I use my Future Vision as my compass, helping me to prioritise where I should be focusing all my time and effort each day.**

This tenth achievement is also a sense-check to ensure you stay on track. Many people get lost in activity and actions that have little to do with progressing their lives. We get caught up in other people's agendas and activity that takes us out of our flow and out of our Genius. Most people are busy trying to get somewhere without even being clear where they are trying to get to. You need to keep reminding yourself that you are going somewhere, and that's your Future Vision.

If you are not using it to focus all your time and effort, then that means there are things you need to let go of. You need to either stop doing them, spend far less time on them, or have others take these tasks on. What are the things you can either stop doing, or start doing, to ensure you keep your Future Vision as your compass each day?

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## Your Next Step

Focusing on these ten achievements will ensure that all your efforts and activities are moving you on a line from where you are to where you plan to be. All the steps up the Wealth Lighthouse are here to help you get there. Like any map, the Millionaire Master Plan can only help you get to where you want to go if you know where you want go and when you want to get there.

This is the first, most important step into the Wealth Lighthouse. Don't worry about getting it perfect. Just make sure you get started. Remember, that this is not a journey you are on alone. We are all on our own journeys, with our own flight path. If you get stuck at any of the steps within this first stage, there are three additional resources you can choose from:

### 1. Videos and Training Tools

Watch the free video on Your Flight Plan online, which walks you through each of these ten steps. It gives examples and tips to succeed at each step. You can also take the online course on Your Flight Plan which will help you step through each of these ten achievement.

### 2. Mentoring & Support

Connect with our online network, where you will find others sharing the stories, successes and challenges. If you are looking for a partner, you will find them in our community, and you can search for them by their Genius. If you are looking for a mentor, you can choose from our network of Entrepreneurs Institute Practitioners. They have been trained in the steps within the Wealth Lighthouse and know the most common challenges you are most likely to face, and the ways to overcome these.

### 3. Recommended Resources

We have additional resources available for every stage of the Wealth Lighthouse based on the recommendations of our partners, including world class tools and bestselling books. You can find these on our website, and below are the top three resources to support your Flight Plan:

**The Success Principles, How to Get from Where you Are to Where you Want to Be** - <http://amzn.to/19187AG> Written by Jack Canfield, this tackles the challenges we face and how to overcome them when designing our future.

**The Complete Vision Board Kit** - <http://amzn.to/1cMkl49> Written by John Assaraf, this is a complete how-to on bringing your Future Vision to life

**Mind Movies** - <http://www.mindmovies.com> Created by Natalie & Glen Ledwell, Mind Movies turns your Future Vision into a Video Vision Board. Used by over a million people around the world